



Hostfully Brand Guidelines

July 2022

Hostfully

We are Hostfully

We are vacation rental managers, travelers, and passionate problem solvers for the vacation rental market. We've come together to build the best-inclass software platform that helps make managing vacation rentals more profitable, easier, and fun.

Since 2016, Hostfully has helped thousands of vacation rental managers earn revenue and deliver an outstanding customer experience. Our solution is live in 80 countries and has served hundreds of thousands of vacation rental guests.

Logo

Our logo combines the shape of a house and an upward arrow to represent our commitment to help our users to successfully manage and grow their short-term rental businesses.





Construction

The H icon should always be either standalone or as part of the wordmark logo. Do not rewrite the wordmark as the spacing of each letter has been customized for more consistent and steady look and feel. Always make sure there is enough breathing room for the logo and the icon.

Always



Never



Application

Always show the brand clearly by choosing between light and dark logo options.

Use the one-color logo option when placed on our second and tertiary brand colors.

Hostfully

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Misuse

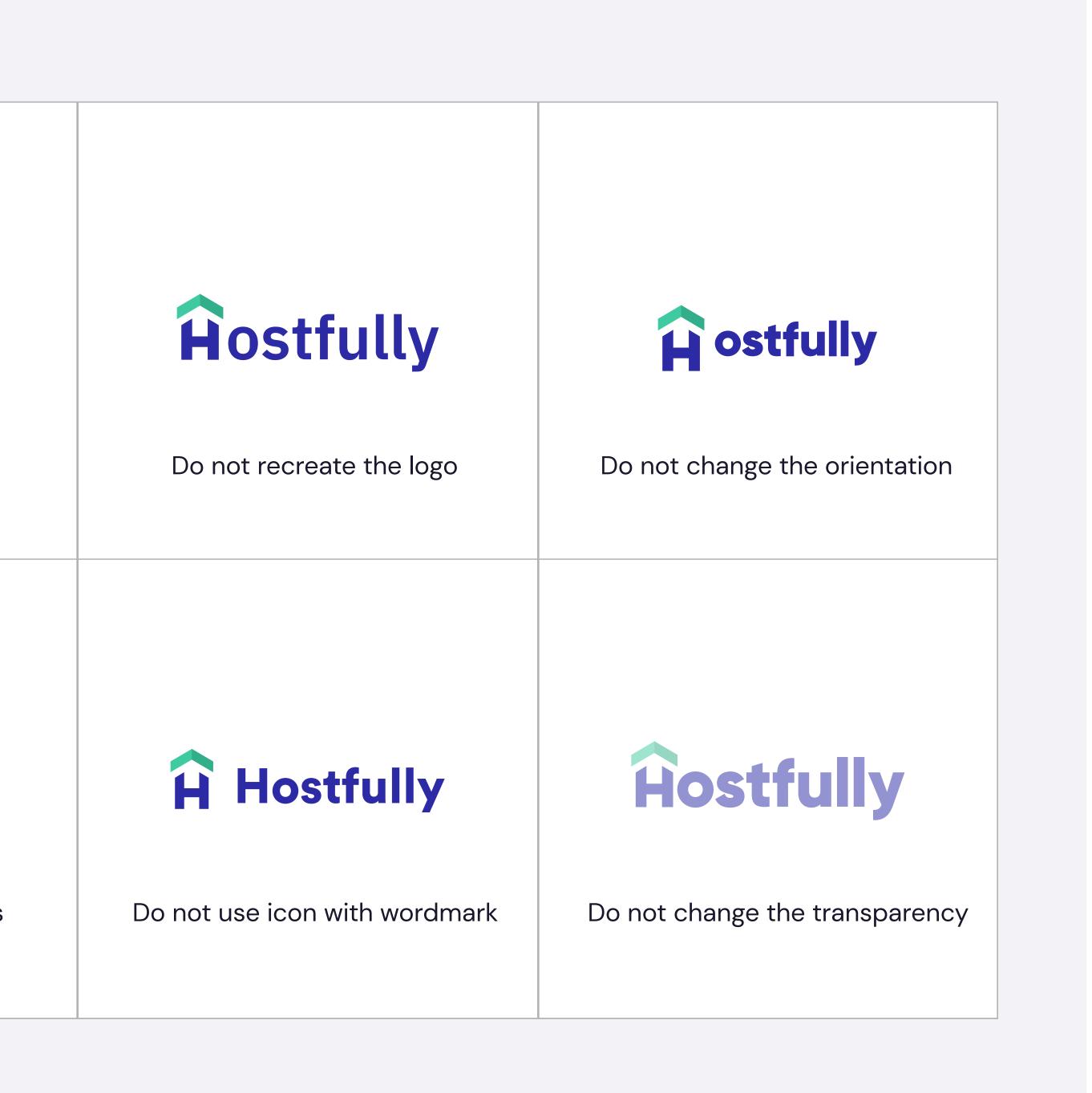
Logo misuse leads to brand inconsistency and negatively affects how the users perceive the products and services provided by the brand. General rule of thumb is not to deviate from the provide logo lockup.



Do not crop the logo



Do not change the colors



Colors

Blue conveys professionalism, reliability, trustworthiness, while green represents revenue and growth. Together, they communicate our core values and key user benefits.

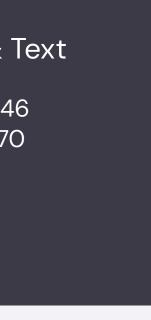
Primary

HEX #2D2AA5 RGB 45 42 165 PMS 2736 C

Secondary

HEX #40CAA1 RGB 64 202 161 PMS 3258 C

Tertiary	Tertiary	Tertiary & Te
HEX #FFC454	HEX #8A5BDA	HEX #3C3A46
RGB 255 196 84	RGB 138 91 218	RGB 60 58 70
PMS 136 C	PMS 265 C	PMS 439 C
Tertiary	Tertiary & Text	Background
HEX #FF7254	HEX #19172A	HEX #F3F3F7
RGB 255 114 84	RGB 25 23 42	RGB 243 243 2
PMS 1645 C	PMS 5255 C	PMS 663 C





DM Sans regular DM Sans regular italic DM Sans medium DM Sans medium italic DM Sans bold DM Sans bold italic

Aa Bb Cc Dd Ee Ff Gg Hh li Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&*()

Typography

Roboto font family

Its use will be specific for body text on the website and documents.

Aa Bb Cc Dd Ee Ff Gg Hh li Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789!@#\$%^&*()





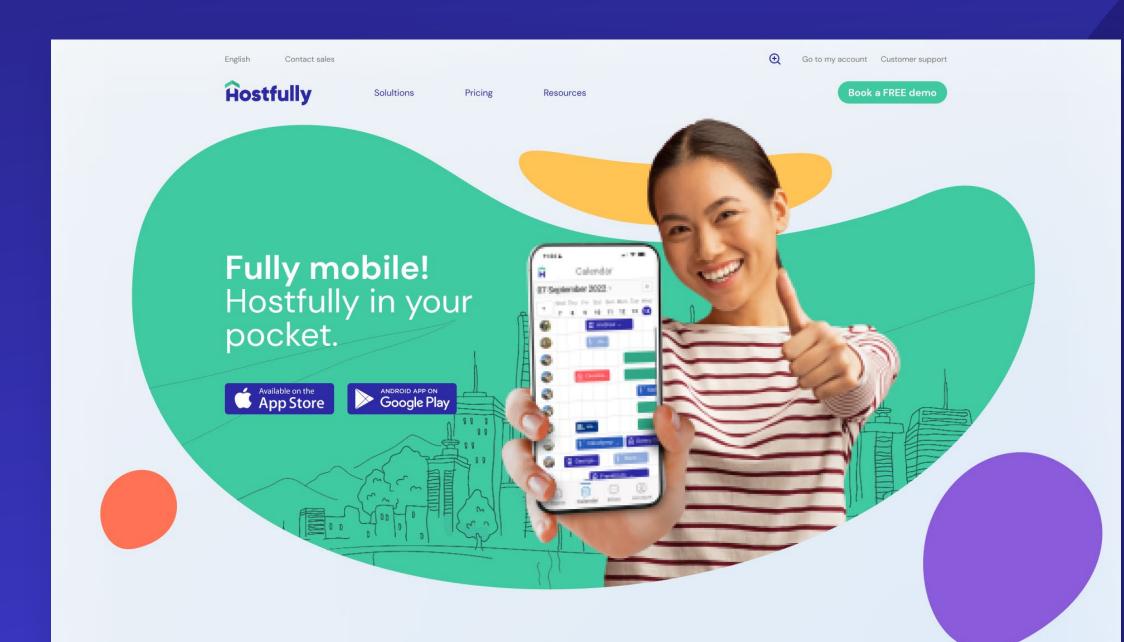


Icons & Illustrations

We are creating new icons and illustrations to establish a unique and uniform design style that can be used in any of the design pieces, for example in presentations, brochures, ebooks, app, etc.



Landing Page Bubble Concept



Never skip a beat with our mobile vacation
rental management app. Manage leads on the
run, check your detailed calendar any time,
respond or keep in touch with guests, and
take advantage of Hostfully's powerful
automation tools.
Hostfully's pi

Our app lets you keep running your vacation rental business, whether you're in the office, at a property without a computer, or well... anywhere! We're confident the Hostfully Mobile App will make you 'Appy.

Hostfully Mobile App core features

- Central calendar: See your reservations on one screen
- Hostfully's pipeline view: Track who is checking, or out
- Inbox: Communicate with guests from inside the app
- Automation: Respond to common questions with templates
- Channel manager: Accept or decline inbound leads

run, check your detailed calendar any time, respond or keep in touch with guests, and take advantage of Hostfully's powerful automation tools.

Our app lets you keep running your vacation rental business, whether you're in the office, at a property without a computer, or well... anywhere! We're confident the Hostfully Mobile App will make you 'Appy.

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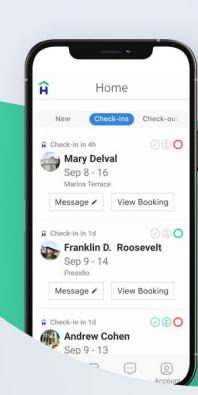
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Central Calendar

On one screen, see all your short term rental reservations. Airbnb, Vrbo, Booking.com, and direct bookings are all color coded to make it easier for you to get an overview of your operations. Click on any of the reservations to see pricing, occupancy details (guest names and count), security deposit confirmation, and so much more.

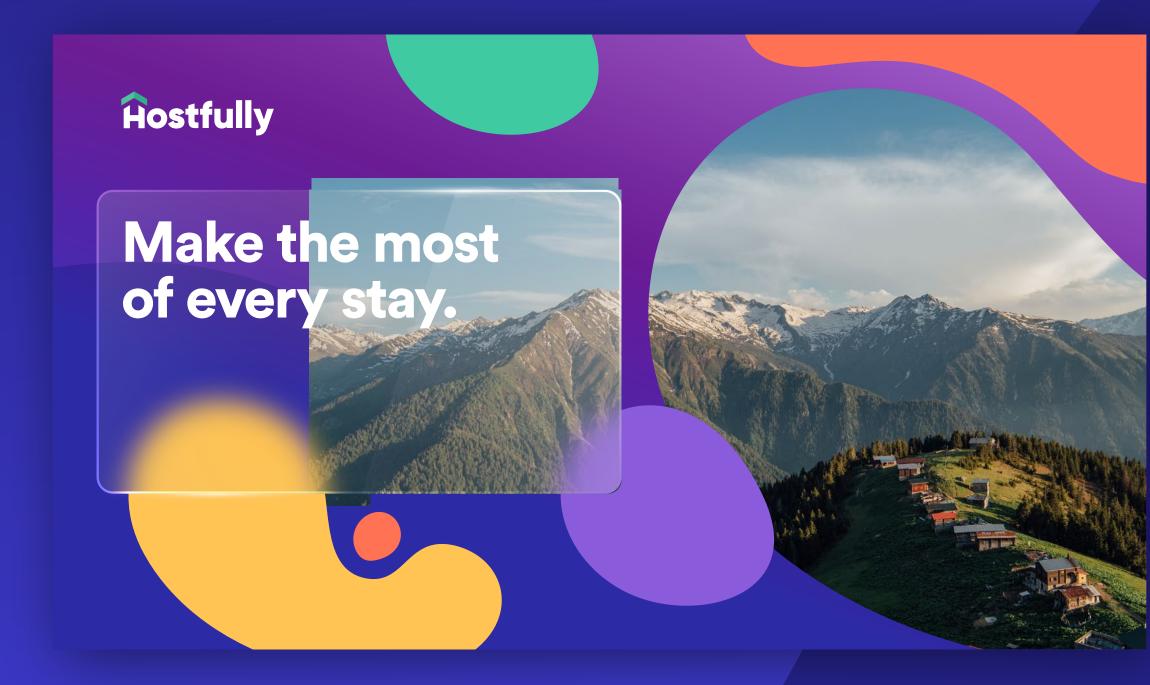
Pipeline View

Vacation rental property management involves a lot of information to process and handle. With the Hostfully vacation rental management app, you get the full power of our industry-leading pipeline manager at your fingertips. Get a snapshot of your reservations, see who will check-in in or out, and manage inbound leads. Reservation management is easy with the Hostfully Mobile App.





Presentations



About us

Our software products give property managers the tools they need to automate their business, reach more customers, and deliver a 5-star guest experience.

40,000 Properties

1M

W

Traveller views a month



500k Recommendations

Hostfully · Sales De



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EBooks

Hostfully

Growth tactics to scale from 1 to 20 properties



How to multiply your properties without multiplying your headaches

8 growth tactics to scale from 1 to 20 properties.

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Now what?

Building a business isn't easy. There are so many aspects to creating a sustainable enterprise that's profitable and affords you the freedom and flexibility you dreamt of when you chose to get into the vacation

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#4 Pricing

Your current process

Most of your pricing intelligence will come from your research of pricing in your neighborhood or free online pricing tools. Once you've settled on what you think is the right pricing, you have to go to each listing site, change your dates, and adjust your rates. You probably adjust for seasonality and weekends. However, adapting to surges in demand is time consuming.

Alternatively, you may choose to stick with the smart pricing tools provided by your listing sites or online travel agencies. This strategy will work, but it may not be the best for maximizing profit. The listing sites want the guest to get a good deal so they'll keep using the site, but that's not always aligned with your priorities.

Growth challenges as you scale

It won't take long before you realize how time-consuming it is to manually price your properties, or editing your rates at scale. The problem multiplies once you have branched out to different neighborhoods and begin offering different types of rentals, like condos, townhomes, and luxury properties.

Industry expert's solutions

Big companies hire a pricing specialist and implement dynamic pricing. Part of their process is to use a paid pricing software designed to analyze the market and forecast pricing. Their large portfolio also means they can monitor trends based on their own bookings, and see if there is an upcoming peak in demand. With pricing software, they adjust rates across all properties with the click of a button.

How you can adapt this process

You can achieve very similar results by finding a dynamic pricing software that constantly monitors market trends. The software will adjust pricing based on demand and historical trends. Because it integrates with your PMP, it adjusts prices over all properties on all listing sites.

